



## PRESS RELEASE

### Nestlé India – Q1 Results Continued Growth

- **NET SALES** : Rs. 1265.85 Crores; UP 16%
- **NET PROFIT** : Rs.197.30 Crores; UP 23.2%
- **Net Domestic Sales** Rs. 1191.97 Crores; UP 18.7%
- **Exports Sales** Rs.73.88 crores
- **Interim Dividend** of Rs.9/- per share for 2009 declared
- **Continued Innovation and Renovation** to bring Nutrition, Health and Wellness into products
- **Continued focus on consumer insights** to benchmark improved taste along with nutritional advantage
- **MAGGI** celebrates 25 years of joy with consumers – ‘Me&Meri MAGGI’
- **Nestlé KITKAT** renovated – ‘More Chocolatey, More Crispy’
- **CREATING SHARED VALUE** through sustainable , profitable business operations and by benefiting society at large

**NESTLE HOUSE, Gurgaon 30<sup>th</sup> April,2009:** Nestlé India today announced results for First Quarter 2009, after the Board of Directors approved the results at Nestlé House. The Company delivered healthy results once again.

Commenting on Nestlé India performance in the current environment, **Mr. Martial Rolland, Chairman and Managing Director** stated: **Our good growth over the past few years has provided increasing returns to our shareholders as well as impacted the society at large by helping improve the quality of life of the people we touch through our business and engagement. This very well expresses the Nestle concept of “Creating Shared Value”.**

## **NET SALES**

Net Sales/Income from Operations for the quarter at Rs.1265.85 crores have increased by 16.0% over the same period of 2008. Domestic Sales have increased by 18.7 % on account of both volumes and realisations. Export sales are lower by 15.1% largely on account of lower exports to Russia, partially offset by improved realisations due to the depreciation of the Indian Rupee against the US Dollar.

## **NET PROFIT**

Net Profit for the quarter in absolute amount is Rs.197.30 crores and has increased by 23.2% over the same period of 2008.

'Other operating income' has been favourably impacted by the backlog of export incentives received in this quarter. 'Other income' has increased mainly due to higher liquidities.

The increase in operating margin is largely due to favourable sales mix, lower petroleum prices, other operating income, better forex exposure management and improved net realisations.

## **DIVIDENDS**

The Board of Directors declared on April 29, 2009, an interim dividend of Rs. 9/- per equity share (nominal value Rs.10/- per equity share) for the year 2009, amounting to Rs. 867.7 million, which will be paid on and from May 15, 2009.



**Himanshu Manglik**  
**Nestlé India Limited**