



PRESS RELEASE

Nestlé India – Q2 Results Continues momentum - sustains Profitable Growth

- **NET SALES** : Rs.1209.5 Crores; UP 16.8%
- **Net Domestic Sales** Rs.1130.4 Crores; UP 19.7 %
- **Exports Sales** Rs. 79.1 crores; DOWN 13.5 %
- **Continued Focus on Innovation and Renovation.**
 - Nestlé **KITKAT** launched in new format – single finger with three portions- at Rs.5/-
 - Nestlé **MUNCH GURU** pack launched – great value for money - at Rs.10/-
 - Nestlé **MILKYBAR Eclairs** launched in delicious new Strawberry flavour
- **Driving science- based nutrition**
- **Conferred the 'Golden Peacock Environment Management Award'** for Nanjangud factory
- **CREATING SHARED VALUE** : Over 200,000 farmers, 35000 village women and almost 50,000 students in village schools benefiting directly from our investments and community programmes

NESTLE HOUSE, Gurgaon, July 30, 2009: Nestlé India today announced results for Second Quarter 2009, after the Board of Directors approved the results at Nestlé House. The Company once again delivered healthy results.

Commenting on Nestlé India performance, **Mr. Martial Rolland, Chairman and Managing Director** stated: "Our objective is to be the leader in Nutrition, Health and Wellness, add value to our stakeholders, and benefit society in a sustainable manner. I am therefore pleased with this continuing strong financial performance, enabling us to create economic prosperity even in these challenging times. "

NET SALES

Net Sales for the Quarter ended June are Rs.1209.5 Crores and have increased by 16.8% over the same period last year. **Net Domestic Sales have increased by 19.7%** on account of both volumes and realisations. Export sales are lower by 13.5% largely on account of lower exports to Russia and Bangladesh, partially offset by improved realisations due to the depreciation of the Indian Rupee against the US Dollar.



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