



**NESTLÉ INDIA LIMITED**

Registered Office: 100 / 101, World Trade Centre, Barakhamba Lane, New Delhi – 110 001

**STATEMENT OF UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 31 MARCH 2019**

(₹ In million)

PARTICULARS	THREE MONTHS ENDED			Accounting Year ended
	31.3.2019 (Un -audited)	31.12.2018 (Audited as explained in Note 10)	31.3.2018 (Un -audited)	31.12.2018 (Audited)
<b>A INCOME</b>				
DOMESTIC SALES	28,215.5	26,905.1	25,602.0	105,075.4
EXPORT SALES	1,608.4	1,883.2	1,766.4	7,086.9
<b>SALE OF PRODUCTS</b>	<b>29,823.9</b>	<b>28,788.3</b>	<b>27,368.4</b>	<b>112,162.3</b>
OTHER OPERATING REVENUES	205.6	184.4	204.0	760.4
<b>i REVENUE FROM OPERATIONS</b>	<b>30,029.5</b>	<b>28,972.7</b>	<b>27,572.4</b>	<b>112,922.7</b>
<b>ii OTHER INCOME</b>	<b>731.9</b>	<b>752.3</b>	<b>564.3</b>	<b>2,589.2</b>
<b>TOTAL INCOME</b>	<b>30,761.4</b>	<b>29,725.0</b>	<b>28,136.7</b>	<b>115,511.9</b>
<b>B EXPENSES</b>				
<b>i COST OF MATERIALS CONSUMED</b>	<b>12,086.7</b>	<b>12,008.6</b>	<b>11,160.6</b>	<b>43,656.8</b>
<b>ii PURCHASES OF STOCK-IN-TRADE</b>	<b>519.4</b>	<b>610.7</b>	<b>512.3</b>	<b>2,305.6</b>
<b>iii CHANGES IN INVENTORIES OF FINISHED GOODS, WORK IN PROGRESS AND STOCK-IN-TRADE</b>	<b>(152.7)</b>	<b>(725.0)</b>	<b>(396.0)</b>	<b>(60.1)</b>
<b>iv EMPLOYEE BENEFITS EXPENSE</b>	<b>3,037.6</b>	<b>2,798.9</b>	<b>2,689.9</b>	<b>11,241.5</b>
<b>v FINANCE COSTS (INCLUDING INTEREST COST ON EMPLOYEE BENEFIT PLANS)</b>	<b>316.1</b>	<b>251.7</b>	<b>310.7</b>	<b>1,119.5</b>
<b>vi DEPRECIATION AND AMORTISATION</b>	<b>779.5</b>	<b>784.2</b>	<b>825.3</b>	<b>3,356.7</b>
<b>vii OTHER EXPENSES</b>	<b>6,933.2</b>	<b>8,086.8</b>	<b>6,405.7</b>	<b>28,181.1</b>
<b>viii IMPAIRMENT LOSS ON PROPERTY, PLANT AND EQUIPMENT</b>	<b>-</b>	<b>69.4</b>	<b>-</b>	<b>110.8</b>
<b>ix NET PROVISION FOR CONTINGENCIES - OPERATIONS</b>	<b>117.6</b>	<b>147.2</b>	<b>150.6</b>	<b>621.7</b>
<b>x - OTHERS</b>	<b>-</b>	<b>415.1</b>	<b>-</b>	<b>415.1</b>
<b>xi CORPORATE SOCIAL RESPONSIBILITY EXPENSE</b>	<b>110.7</b>	<b>55.4</b>	<b>80.8</b>	<b>273.7</b>
<b>TOTAL EXPENSES</b>	<b>23,748.1</b>	<b>24,503.0</b>	<b>21,739.9</b>	<b>91,222.4</b>
<b>C PROFIT BEFORE EXCEPTIONAL ITEMS AND TAX (A-B)</b>	<b>7,013.3</b>	<b>5,222.0</b>	<b>6,396.8</b>	<b>24,289.5</b>
<b>D EXCEPTIONAL ITEMS</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>E PROFIT BEFORE TAX (C-D)</b>	<b>7,013.3</b>	<b>5,222.0</b>	<b>6,396.8</b>	<b>24,289.5</b>
<b>F TAX EXPENSE:</b>				
CURRENT TAX	2,438.4	1,847.6	2,454.7	8,848.7
DEFERRED TAX	(57.9)	(43.2)	(298.2)	(628.5)
<b>G PROFIT FOR THE PERIOD (E-F)</b>	<b>4,632.8</b>	<b>3,417.6</b>	<b>4,240.3</b>	<b>16,069.3</b>
<b>H OTHER COMPREHENSIVE INCOME</b>				
a. (i) ITEMS THAT WILL NOT BE RECLASSIFIED TO PROFIT OR LOSS				
- RE-MEASUREMENT OF RETIRAL DEFINED BENEFIT PLANS	(149.8)	(201.6)	(89.9)	(464.0)
- CHANGES IN FAIR VALUE OF EQUITY INSTRUMENTS	-	-	(100.0)	(100.0)
(ii) INCOME TAXES RELATING TO ITEMS THAT WILL NOT BE RECLASSIFIED TO PROFIT OR LOSS	52.3	70.5	31.3	162.0
b. (i) ITEMS THAT WILL BE RECLASSIFIED TO PROFIT OR LOSS				
- CHANGES IN FAIR VALUE OF CASH FLOW HEDGES	(2.5)	55.9	(35.1)	(3.2)
(ii) INCOME TAXES RELATING TO ITEMS THAT WILL BE RECLASSIFIED TO PROFIT OR LOSS	0.9	(19.5)	12.2	1.1
<b>TOTAL OTHER COMPREHENSIVE INCOME (a+b)</b>	<b>(99.1)</b>	<b>(94.7)</b>	<b>(181.5)</b>	<b>(404.1)</b>
<b>I TOTAL COMPREHENSIVE INCOME (G+H)</b>	<b>4,533.7</b>	<b>3,322.9</b>	<b>4,058.8</b>	<b>15,665.2</b>
<b>J PAID UP EQUITY SHARE CAPITAL (FACE VALUE – ₹10 PER SHARE)</b>	<b>964.2</b>	<b>964.2</b>	<b>964.2</b>	<b>964.2</b>
<b>K EARNINGS PER SHARE (EPS) BASIC/ DILUTED EPS (₹)</b>	<b>48.05</b>	<b>35.45</b>	<b>43.98</b>	<b>166.67</b>
<b>ADDITIONAL INFORMATION:</b>				
PROFIT FROM OPERATIONS [C - A(ii) + B(v)+B(x)+B(xi)]	6,708.2	5,191.9	6,224.0	23,508.6



**Notes:**

Financial results have been presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, Ind-AS and Schedule III (Division II) to the Companies Act, 2013.

For better understanding of the financial performance, the Company has chosen to present "Profit from Operations" as an additional information in the Statement of Profit and Loss. "Profit from Operations" is arrived from 'Profit before Exceptional items and Tax' after reducing Other Income and adding back Finance Costs (including interest cost on employee benefit plans), Net provision for contingencies (others) and corporate social responsibility expense.

**Comparisons with reference to quarter ended 31.3.2018 unless otherwise specified:**

1. "Total Sales" increased by 9.0%. "Domestic Sales" increased by 10.2% supported by volumes. "Export Sales" dropped by 8.9% due to lower coffee exports to Turkey.
2. "Other Income" has increased due to higher average liquidities as well as higher yields.
3. "Cost of materials consumed" [B(i)+B(ii)+B(iii)] has marginally increased due to higher commodity prices.
4. "Net Provision for Contingencies" is mainly for matters related to litigations /related disputes and other uncertainties requiring management judgement. Provisions for Contingencies/ Contingent Liabilities are recognised/ disclosed after a careful evaluation of the facts and legal aspects of the matters involved, in line with Ind AS 37 on "Provisions, Contingent Liabilities and Contingent Assets".
5. "Re-Measurement of Retiral Defined Benefit Plans" represents actuarial gains/losses on defined benefit plans.
6. The Board of Directors had declared on 25 April 2019, an interim dividend for 2019 of ₹ 23.0 per equity share (Face value ₹10/- per equity share) amounting to ₹ 2,217.6 million, which will be paid on and from 15 May 2019.
7. Based on the guiding principles given in Ind AS 108 on 'Operating Segments', the Company's business activity falls within a single operating segment, namely Food. Accordingly, the disclosure requirements of Ind AS 108 are not applicable.
8. Legal proceedings in the MAGGI Noodles issue are currently on before the Hon'ble Supreme Court. The issue has been adequately explained in the Annual Report 2015 and also in the press releases in 2015 available on the Company's website [www.nestle.in](http://www.nestle.in).
9. Previous period's figures have been regrouped/ reclassified to conform with the current year's classification /grouping.
10. Figures for three months ended 31 December 2018 are the balancing figures between the audited figures in respect of the full year ended 31 December 2018 and the published un-audited figures for nine months ended 30 September 2018.

**THE ABOVE RESULTS AND THIS RELEASE HAVE BEEN REVIEWED BY THE AUDIT COMMITTEE OF THE BOARD AND APPROVED BY THE BOARD OF DIRECTORS AT THEIR MEETING HELD ON 14 MAY 2019.**



**Limited Review** - The limited review, as required under Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 has been completed and the related report forwarded to the stock exchange. The report does not have any impact on the above 'results and notes' for the quarter ended 31 March, 2019.

**By Order of the Board**



**Suresh Narayanan**  
Chairman and Managing Director

**Date: 14 May 2019**  
**Place: Gurugram**

Head Office: Nestlé House, Jacaranda Marg, M Block, DLF City Phase – II, Gurugram 122 002 (Haryana)  
Registered Office: 100 / 101, World Trade Centre, Barakhamba Lane, New Delhi – 110 001  
Corporate Identity Number: L15202DL1959PLC003786  
Email ID: [investor@in.nestle.com](mailto:investor@in.nestle.com), Website: [www.nestle.in](http://www.nestle.in)  
Phone: 011-23418891, Fax: 011-23415130



# B S R & Co. LLP

Chartered Accountants

Building No.10, 8th Floor, Tower-B  
DLF Cyber City, Phase - II  
Gurugram - 122 002, India

Telephone: + 91 124 719 1000  
Fax: + 91 124 235 8613

## Limited review report on the Statement of Financial Results of Nestlé India Limited pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

To

Board of Directors of Nestlé India Limited

We have reviewed the accompanying statement of unaudited financial results ("the Statement") of Nestlé India Limited ('the Company') for the quarter ended 31 March 2019, attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, ('Listing Regulations').

This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, *Review of Interim Financial Information Performed by the Independent Auditor of the Entity* specified under section 143(10) of the Companies Act, 2013. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited standalone financial results prepared in accordance with applicable accounting standards i.e. Indian Accounting Standards (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations including the manner in which it is to be disclosed, or that it contains any material misstatement.

For B S R & Co. LLP  
Chartered Accountants  
Firm Registration No.: 101248W/ W-100022



**Jiten Chopra**  
Partner  
Membership No.: 092894

Place: Gurugram  
Date: 14 May 2019