

## **NESTLE INDIA LIMITED**

Registered Office: M-5A, Connaught Circus, New Delhi – 110 001

## UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30<sup>th</sup> JUNE 2009 (Rupees in Lakhs)

THREE MONTHS ENDED (Un-audited)				SIX MONTHS ENDED (Un-audited)		Accounting Year ended
30.06.2009	30.06.2008			30.06.200 <del>9</del>	30.06.2008	31.12.2008 (Audited)
113042	94424		(i) NET DOMESTIC SALES	232239	194809	398585
7909	9139		(ii) EXPORT SALES	15297	17845	33839
120951	103563	1(a)	NET SALES/INCOME FROM OPERATIONS	247536	212654	432424
542	276	1(b)	OTHER OPERATING INCOME	978	511	1087
		<del></del>	EXPENDITURE			
2362	1056		a) (INCREASE)/DECREASE IN STOCK IN TRADE & WORK IN PROGRESS	522	(2439)	(3454)
53972	49048		b) CONSUMPTION OF RAW & PACKING MATERIALS	114329	103460	208844
1294	1238		c) PURCHASE OF TRADED GOODS	2542	2329	5023
10996	8018		d) EMPLOYEES COST	19732	15535	31458
2640	2236		e) DEPRECIATION	5200	4342	9236
26151	24701		f) OTHER EXPENDITURE	53208	49365	104180
	24/01		,	i	49303	
593	210		g) IMPAIRMENT OF FIXED ASSETS - NET	593 2074	1205	31 1947
1021	310		h) PROVISION FOR CONTINGENCIES (NET) - FROM OPERATIONS	i	1306	
99029	86607		i) TOTAL (a+b+c+d+e+f+g+h)  PROFIT FROM OPERATIONS BEFORE OTHER INCOME [4],	198200	173898	357265
22464	17232	3	INTEREST [6], OTHER CONTINGENCIES [6(a)], AND EXCEPTIONAL ITEMS [8] i.e. [1-2]	•	39267	7624 <del>6</del>
337	395	4	OTHER INCOME	875	786	2302
22801	17627	5	PROFIT BEFORE INTEREST [6], OTHER CONTINGENCIES [6(a)], & EXCEPTIONAL ITEMS [8] i.e. [3+4]	51189	40053	78548
57	138	6	INTEREST EXPENSE	73	147	164
-	-	6(a)	PROVISION FOR CONTINGENCIES (NET) - OTHERS		-	1102
22744	17489	7	PROFIT AFTER INTEREST BUT BEFORE EXCEPTIONAL ITEMS [8] i.e. [5-6-6(a)]	51116	39906	77282
-	-	8	EXCEPTIONAL ITEMS	-	-	-
22744	17489		PROFIT FROM ORDINARY ACTIVITIES BEFORE TAX [7-8]	51116	39906	77282
6542	5380	<del></del>	TAX EXPENSE	15184	11782	23874
16202	12109		NET PROFIT FROM ORDINARY ACTIVITIES AFTER TAX [9-10]	35932	28124	53408
16202	12109		EXTRAORDINARY ITEM (NET OF TAX)  NET PROFIT FOR THE PERIOD [11-12]	35932	28124	53408
9642	9642	<del></del>	PAID UP EQUITY SHARE CAPITAL (FACE VALUE – RS 10 PER SHARE)	9642	9642	9642
3012	3072	<u> </u>	RESERVES EXCLUDING REVALUATION RESERVES AS PER BALANCE	3012	3012	
-	-	15	SHEET	-	-	37694
16.80 16.80	12.56 12.56	16	EARNINGS PER SHARE (EPS)  a) BASIC AND DILUTED EPS (RS) BEFORE EXTRAORDINARY ITEM  b) BASIC AND DILUTED EPS (RS) AFTER EXTRAORDINARY ITEM	37.27 37.27	29.17 29.17	55.39 55.39
36785762 38.15%	36785762 38.15%	17	PUBLIC SHAREHOLDING - NUMBER OF SHARES - PERCENTAGE OF SHAREHOLDING	36785762 38.15%	36785762 38.15%	36785762 38.15%
-		18	PROMOTERS & PROMOTER GROUP SHAREHOLDING  (a) PLEDGED/ENCUMBERED  - NUMBER OF SHARES  - PERCENTAGE OF SHARES  (AS A % OF THE TOTAL SHAREHOLDING OF PROMOTER AND PROMOTER GROUP AND OF TOTAL SHARE CAPITAL OF COMPANY)  (b) NON-ENCUMBERED		- -	-
59629954	59629954		- NUMBER OF SHARES	59629954	59629954	59629954
1000/	100%		- PERCENTAGE OF SHARES (AS A % OF THE TOTAL SHAREHOLDING OF PROMOTER AND	100%	100%	100%
100%			PROMOTER GROUP) - PERCENTAGE OF SHARES			

Notes: All figures in percentages are for current quarter with reference to the same period last year.

- 1. Net Sales have increased by 16.8%. Net Domestic Sales have increased by 19.7% on account of both volumes and realisations. Export Sales are lower by 13.5% largely on account of lower exports to Russia and Bangladesh, partially offset by improved realisations due to the depreciation of the Indian Rupee against the US Dollar.
- 2. Increase in Other Operating Income is due to export incentives, favourably impacting the operating margins.
- The expansion in operating margin is largely due to improved net realisations partially offset, by a net increase in commodity prices (Milk Solids and Sugar) and higher costs arising from review of actuarial assumptions for retirement benefits.
- 4. Other Income has decreased largely due to lower market rates of return.
- 5. The Net Profit margin has been positively influenced by tax benefits and export incentives.
- 6. Provision for Contingencies (Net) for matters related to Operations and Others result mainly from matters relating to litigation/dispute in accordance with the Accounting Standard on Provisions, Contingent Liabilities and Contingent Assets (AS-29).
- 7. As the Company's business activity falls within a single primary business segment, namely Food, the disclosure requirements of Clause 41 of the Listing Agreement in terms of Accounting Standard on Segment Reporting (AS-17) are not applicable.
- 8. 8 investor complaints were received during the quarter, all of which were disposed off during the quarter. No investor complaint was pending at the beginning or at the end of the quarter.
- 9. Previous period's figures have been regrouped/reclassified wherever necessary, to make them comparable.

THE ABOVE RESULTS AND THIS RELEASE HAVE BEEN REVIEWED BY AUDIT COMMITTEE OF THE BOARD AND APPROVED BY THE BOARD OF DIRECTORS AT THEIR MEETING HELD ON JULY 30, 2009.

By Order of the Board

Date: July 30, 2009 Place: Gurgaon Martial G. Rolland Chairman and Managing Director

The Limited Review as required under Clause 41 of Listing Agreement has been completed by the Statutory Auditors. The Limited Review Report for the quarter ended June 30, 2009 does not have any impact on the above Results.

By Order of the Board

Date: July 30, 2009 Place: Gurgaon Martial G. Rolland Chairman and Managing Director

Email ID: <u>investor@in.nestle.com</u> Website: <u>www.nestle.in</u>