

NESTLE INDIA LIMITED

Registered Office: M-5A, Connaught Circus, New Delhi – 110 001

UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30th JUNE 2010 (Rupees in Lakhs)

THREE MONTHS ENDED (Un-audited)				SIX MONTHS ENDED (Un-audited)		Accounting Year ended 31.12.2009
30.06.2010	30.06.2009			30.06.2010	30.06.2009	(Audited)
135896	113042		(i) NET DOMESTIC SALES	274981	232239	480077
10775	7909		(ii) EXPORT SALES	19668	15297	32861
146671	120951	1(a)	NET SALES/INCOME FROM OPERATIONS	294649	247536	512938
459	542	· ` · ·	OTHER OPERATING INCOME	1023	978	2061
	J72	⊢ • • •	EXPENDITURE	1023	370	2001
(6751)	2362	~	a) (INCREASE)/DECREASE IN STOCK IN TRADE & WORK IN PROGRESS	(11004)	522	(965)
(6751)	•			(11004)		(865) 239806
76159	53972		b) CONSUMPTION OF RAW & PACKING MATERIALS	152162	114329	1
2500	1294		c) PURCHASE OF TRADED GOODS	4505	2542	5897
11164	10996		d) EMPLOYEES COST	21142	19732	43238
3039	2640		e) DEPRECIATION	6138	5200	11127
34203	26151		f) OTHER EXPENDITURE	68045	53208	121413
-	593		g) IMPAIRMENT OF FIXED ASSETS - NET	<u>-</u>	593	1032
666	1021		h) PROVISION FOR CONTINGENCIES (NET) - FROM OPERATIONS	188	2074	1677
120980	99029		i) TOTAL (a+b+c+d+e+f+g+h)	241176	198200	423325
26150	22464	3	PROFIT FROM OPERATIONS BEFORE OTHER INCOME [4], INTEREST [6], OTHER CONTINGENCIES [6(a)], AND EXCEPTIONAL ITEMS [8] i.e. [1 -2]	1	50314	91674
553	337	4	OTHER INCOME	902	875	1718
26703	22801	5	PROFIT BEFORE INTEREST [6], OTHER CONTINGENCIES [6(a)], & EXCEPTIONAL ITEMS [8] i.e. [3+4]		51189	93392
37	57	6	INTEREST EXPENSE	92	73	140
-	-	6(a)	PROVISION FOR CONTINGENCIES (NET) - OTHERS	-	-	1555
26666	22744	7	PROFIT AFTER INTEREST BUT BEFORE EXCEPTIONAL ITEMS [8] i.e. [5-6-6(a)]	55306	51116	91697
-		8	EXCEPTIONAL ITEMS	-	-	-
26666	22744	9	PROFIT FROM ORDINARY ACTIVITIES BEFORE TAX [7-8]	55306	51116	91697
7183	6542		TAX EXPENSE	15637	15184	26197
19483	16202	11	NET PROFIT FROM ORDINARY ACTIVITIES AFTER TAX [9-10]	39669	35932	65500
10402	16202	12	EXTRAORDINARY ITEM (NET OF TAX) NET PROFIT FOR THE PERIOD [11-12]	39669	35932	65500
19483 9642	16202 9642		PAID UP EQUITY SHARE CAPITAL (FACE VALUE – RS 10 PER SHARE)	9642	9642	9642
9042	9042	 	RESERVES EXCLUDING REVALUATION RESERVES AS PER BALANCE	9072	3072	
-	-	15	SHEET	-	-	48485
			EARNINGS PER SHARE (EPS) a) BASIC AND DILUTED EPS (RS) BEFORE EXTRAORDINARY ITEM			67.04
20.21	16.80	16	b) BASIC AND DILUTED EPS (RS) AFTER EXTRAORDINARY ITEM	41.14 41.14	37.27 37.27	67.94 67.94
20.21	16.80		DUDING CHAREHOLDING	41,14	37.27	07.34
36785762	36785762	17	PUBLIC SHAREHOLDING - NUMBER OF SHARES	36785762	36785762	36785762
38.15%	38.15%	-	- PERCENTAGE OF SHAREHOLDING	38.15%	38.15%	38.15%
		18				
_	_		(a) PLEDGED/ENCUMBERED - NUMBER OF SHARES	_	_	<u></u>
-	•		- PERCENTAGE OF SHARES	-	-	-
			(AS A % OF THE TOTAL SHAREHOLDING OF PROMOTER AND PROMOTER GROUP AND OF TOTAL SHARE CAPITAL OF COMPANY)			1
			(b) NON-ENCUMBERED			
59629954	59629954		- NUMBER OF SHARES	59629954	59629954	59629954
100%	100%		- PERCENTAGE OF SHARES (AS A % OF THE TOTAL SHAREHOLDING OF PROMOTER AND	100%	100%	100%
			from 11 to an intermediation continued at 11 period and 1916.			1
			PROMOTER GROUP) - PERCENTAGE OF SHARES	1		

STATEMENT OF ASSETS AND LIABILITIES AS AT JUNE 30, 2010 (Rupees in Lakhs)

	As at 30.06.2010	As at 30.06.2009	As at 31.12.2009	
Particulars	(Un-audited)	(Un-audited)	(Audited)	
SHAREHOLDERS FUND				
(a) CAPITAL	9642	9642	9642	
(b) RESERVES AND SURPLUS	78113	63473	48485	
LOAN FUNDS	-	-	-	
DEFERRED TAX (LIABILITIES)/ASSETS - (NET)	2877	2804	3200	
TOTAL	90632	75919	61327	
FIXED ASSETS	104650	90847	97583	
INVESTMENTS	6043	7857	20325	
CURRENT ASSETS, LOANS AND ADVANCES				
(a) INVENTORIES	73606	50452	49874	
(b) SUNDRY DEBTORS	8023	7275	6419	
(c) CASH AND BANK BALANCES	15838	17505	15559	
(d) OTHER CURRENT ASSETS	-	-	-	
(e) LOANS AND ADVANCES	14097	13428	13805	
Less: CURRENT LIABILITIES AND PROVISIONS	. 1			
(a) CURRENT LIABILITIES	54076	44459	58759	
(b) PROVISIONS	77549	66986	83479	
MISCELLANEOUS EXPENDITURE (NOT WRITTEN OFF OR ADJUSTED)	-	-	-	
PROFIT AND LOSS ACCOUNT	-	-	-	
TOTAL	90632	75919	61327	

Notes: All figures in percentages are for current quarter with reference to the same period last year.

- Net Sales have increased by 21.3%. Domestic Sales have increased by 20.2% largely due to higher volumes supplemented by selective selling price increases. The increase of 36.2% in Exports, largely on account of higher exports to Russia, has been adversely impacted by the appreciation of the Indian Rupee against the US Dollar.
- Materials costs continue to remain very high due to commodities prices, especially Milk Solids and Sugar. Other
 expenditure has also increased largely due to increase in fuel prices. The % increase in employee costs is subdued
 due to a higher base, which had a "one-off" charge.
- 3. Other Income has been positively impacted by the maturity of discounted treasury instruments in the quarter.
- 4. The Net Profit margin has been positively impacted by the reduction in income tax rate.
- 5. Provision for Contingencies (Net) for matters related to Operations and Others result mainly from matters relating to litigation/dispute in accordance with the Accounting Standard on Provisions, Contingent Liabilities and Contingent Assets (AS-29).
- 6. The increase in the value of Inventories is due to increased business activity; higher cost of commodities, in particular Milk Solids and Sugar; stock build up and a lower base of last year due to supply constraints.
- 7. As the Company's business activity falls within a single primary business segment, namely Food, the disclosure requirements of Clause 41 of the Listing Agreement in terms of Accounting Standard on Segment Reporting (AS-17) are not applicable.
- 5 investor complaints were received during the quarter, all of which were disposed off during the quarter. No investor complaint was pending at the beginning or at the end of the quarter.
- 9. Previous period's figures have been regrouped/reclassified wherever necessary, to make them comparable.

THE ABOVE RESULTS AND THIS RELEASE HAVE BEEN REVIEWED BY AUDIT COMMITTEE OF THE BOARD AND APPROVED BY THE BOARD OF DIRECTORS AT THEIR MEETING HELD ON AUGUST 02, 2010.

By Order of the Board

Antonio Helio Waszyk

Date: August 02, 2010

Place: Gurgaon

Chairman and Managing Director

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