

## (I)(a) Statement showing Shareholding Pattern

| Name of the Company: Nestlé India Ltd.  |                               |   |   |
|---|-------------------------------|---|---|
| Scrip Code : 500790, Name of the scrip : NESTLÉ, c  | class of security : Equit     | у   |   |
| Quarter ended: 30th June, 2015  |                               |   |   |
| Partly paid-up shares:-   | No. of partly paid-up shares  | As a % of total no. of partly paid-up shares                    | As a % of total no. of shares of the company  |
| Held by promoter / promoter group   | 0                             | 0   | C   |
| Held by public  | 0                             | 0   | C   |
| Total   | 0                             | 0   | C   |
| Outstanding convertible securities:-  | No. of outstanding securities | As a % of total no. of<br>outstanding convertible<br>securities | As a % of total no. of shares<br>of the company, assuming full<br>conversion of the convertible<br>securities |
| Held by promoter/promoter group   | C                             | 0   |   |
| Held by public  | 0                             | C   |   |
| Total   | 0                             | 0   |   |
| Warrants:-  | No. of warrants               | As a % of total no. of warrants                                 | As a % of total no. of shares<br>of the company, assuming full<br>conversion of warrants                      |
| Held by promoter/promoter group   | (                             | 0   | )   |
| Held by public  | (                             | 0   |   |
| Total   | (                             |   |   |
| Total paid-up capital of the company, assuming full conversion of warrants and convertible securities | 96415716 Equity<br>Shares     |   | 100   |





Good Food, Good Life

| Category<br>code | Category of<br>Shareholder   | Number of<br>Shareholders |          |  |   | nolding as a<br>ge of total<br>of shares | Shares Pledged or otherwise encumbered |                          |
|------------------|--|---------------------------|----------|--|---|--|--|--------------------------|
|                  |  |                           |          | dematerialized<br>form   | As a percentage of (A+B)                | As a percentage of (A+B+C)               | shares                                 | As a percentage          |
| (1)              | (II)   | (III)                     | (IV)     | (V)  | (VI)                                    | (VII)                                    | (VIII)                                 | (IX)=<br>(VIII)/(IV)*100 |
|                  | Shareholding of Promoter and Promoter Group                                      |                           |          |  |   |  |  |                          |
| 1                | Indian   | -                         | 0        | 0  | 0.00                                    | 0.00                                     | 0                                      | 0.00                     |
|                  | Individuals/ Hindu Undivided Family  | 0                         | 0        | 0  | 0.00                                    | 0.00                                     | 0                                      | 0.00                     |
|                  | Central Government/ State Government(s)  | 0                         | 0        | 0  | 0.00                                    | 0.00                                     | 0                                      | 0.00                     |
|                  | Bodies Corporate   | 0                         | 0        | 0  | 0.00                                    | 0.00                                     | 0                                      | 0.00                     |
| 0.5005           | Financial Institutions/ Banks  |                           |          | 0  | 0.00                                    | 0.00                                     | 0                                      | 0.00                     |
| (e)              | Any Other (Specify)  | 0                         | 0        | 0  | 0.00                                    | 0.00                                     | 0                                      | 0.00                     |
| 77.44            | Sub Total(A)(1)  | 0                         | U        | U  | 0.00                                    | 0.00                                     | •                                      | 0.00                     |
| 2                | Foreign  |                           | 0        | 0  | 0.00                                    | 0.00                                     | 0                                      | 0.00                     |
| (a)              | Individuals (Non-Residents Individuals/Foreign Individuals)                      | 0                         | 0        |  |   |  |  |                          |
| (b)              | Bodies Corporate   | 2                         | 60515079 | 60515079   | 62.76                                   | 62.76                                    | 0                                      | 0.00                     |
|                  | Institutions   | 0                         | 0        | 0  | 0.00                                    | 0.00                                     |  | 0.00                     |
|                  | Qualified Foreign Investor   | 0                         | 0        | 0  | 0.00                                    | 0.00                                     |  | 0.00                     |
|                  | Any Other (Specify)  | 0                         | 0        | 0  | 0.00                                    | 0.00                                     |  | 0.00                     |
| (0)              | Sub Total(A)(2)  | 2                         | 60515079 | 60515079   | 62.76                                   |  |  | 0.00                     |
|                  | Total Shareholding of Promoter and Promoter Group (A)= (A)(1)+(A)(2)             | 2                         | 60515079 | 60515079   | 62.76                                   | 62.76                                    | 0                                      | 0.00                     |
| (B)              | Public shareholding  |                           |          |  |   |  | N A                                    | N/                       |
| (1)              | Institutions   |                           | 500070   | 500700   | 0.60                                    | 0.62                                     |  | 14.7                     |
| (a)              | Mutual Funds/ UTI  | 52                        | 593872   | 582782   |   |  |  |                          |
| (b)              | Financial Institutions / Banks   | 40                        | 24251    | 18625  |   |  |  |                          |
| (c)              | Central Government/ State Government(s)  | 4                         | 32897    | 32897  | 0.03                                    | 200,000                                  |  |                          |
| (d)              | Venture Capital Funds  | 0                         | 0        |  | 0.00                                    |  |  |                          |
| (e)              | Insurance Companies  | 12                        | 3609856  |  |   |  |  | X X                      |
|                  | Foreign Institutional Investors  | 341                       | 12201842 |  |   |  |  |                          |
| (g)              | Foreign Venture Capital Investors  | 0                         | C        |  |   |  |  |                          |
|                  | Qualified Foreign Investor   | 0                         | C        |  | 0.00                                    |  |  |                          |
|                  | Any Other (specify)  |                           |          |  | 0.00                                    |  |  |                          |
|                  | Sub-Total (B)(1)   | 449                       | 16462718 | 16445852   | 17.08                                   | 17.07                                    |  | N A                      |
| (2)              | Non-institutions   |                           |          |  |   |  | N A                                    | N/                       |
|                  | ) Bodies Corporate   | 1717                      | 2160424  | 2149364  | 2.24                                    | 2.24                                     | -                                      |                          |
| (b               | ) Individuals  |                           |          |  |   |  |  |                          |
|                  | I Individual shareholders holding nominal share capital up<br>to Rs 1 lakh       | 64782                     | 8940855  |  |   |  |  |                          |
|                  | I Individual shareholders holding nominal share capital in excess of Rs. 1 lakh. | 124                       | 4794629  |  |   |  |  |                          |
| ſ                | Qualified Foreign Investor   | 0                         |          |  | 0.00                                    | 0.00                                     | 0                                      |                          |
|                  | ) Any Other (specify)  |                           |          |  |   |  |  |                          |
|                  | Non Resident Indian  | 1737                      | 51976    |  |   |  |  |                          |
| 0.000            | i) Foreign Nationals   | 0                         |          |  | 0.0                                     |  | 70                                     |                          |
|                  | i) Overseas Corporate body (OCB)   | 1                         | 50       |  |   |  |  |                          |
|                  | ) Trust  | 13                        |          |  |   |  |  |                          |
|                  | Foreign Portfolio Investor (Corporate)   | 88                        |          |  |   |  |  |                          |
| 1-               | Sub-Total (B)(2)   | 68462                     |          |  |   |  |  |                          |
|                  | Total Public Shareholding (B)= (B)(1)+(B)(2)                                     | 68911                     | 3590063  | No. of the contract of the con | 100000000000000000000000000000000000000 |  |  | N N                      |
| _                | TOTAL (A)+(B)  | 68913                     | 9641571  | 6 9474957  | 8 100.0                                 | 0 100.0                                  |  |                          |
| (C)              | Shares held by Custodians and against which                                      |                           |          |  |   |  | N /                                    | A N                      |
| -                | Depository Receipts have been issued   | 1                         |          | 0  | 0                                       |  |  |                          |
| ,                | 1) Promoter and Promoter Group   |                           |          |  | 0                                       |  |  |                          |
| (2               | Public   |                           |          |  | 0                                       |  |  |                          |
|                  | Sub-Total (C ) GRAND TOTAL (A)+(B)+(C)   | 68913                     | 1        |  | 8 100.0                                 | 0 100.0                                  | 0                                      |                          |





| Sr. No. Name of the shareholder | holder Details of Shares held |                          | Encumbered shares                         |         |                 | Details of warrants                                    |                               | Details of convertible<br>securities                       |  | Total shares (including<br>underlying shares suming full             |  |
|---------------------------------|-------------------------------|--------------------------|---|---------|-----------------|--|-------------------------------|--|--|--|--|
| (1)                             | (II)                          | Number of shares<br>held | As a % of grand<br>total (A)<br>+(B) +(C) | No. (V) | As a percentage | As a % of grand total (A)+(B)+(C) of sub-clause (I)(a) | Number of<br>warrants<br>held | As a % total<br>number of<br>warrants of the<br>same class | Number of<br>convertible<br>securities<br>held | As a % total number of convertible securities of the same class (XI) | conversion of warrants and convertible securities) as a % of diluted share capital . (XII) |
| 1                               | NESTLÉ S.A.                   | 33051399                 | 34.28                                     | 0       | 0.00            | 0.00   | (                             | 0  | 0  | 0  | 34.28  |
| 2                               | MAGGI ENTERPRISES             | 27463680                 | 28.48                                     | 0       | 0.00            | 0.00   | (                             | 0  | 0  | (  | 28.48  |
| TAL                             | 1                             | 60515079                 | 62.76                                     | 0       | 0.00            | 0.00   | (                             | 0  | 0  | 0  | 62.76  |

| (l)(c)(i) | shares  | g or securities (inc     | cluding shares, warrants, convertible securitie   |                               |   |  |   |  |
|-----------|---|--------------------------|---|-------------------------------|---|--|---|--|
| Sr. No.   | Name of the shareholder   | Number of shares<br>held | Shares as a percentage of total number of shares (i.e., Grand Total (A)+(B)+(C) indicated | Details of                    | warrants  | Details of<br>secu                             | convertible<br>rities   | Total shares (including underlying shares<br>assuming full conversion of |
|           |   | ,,,,,                    | in Statement at para (I)(a) above}  | Number of<br>warrants<br>held | As a % total<br>number of<br>warrants of<br>the same<br>class | Number of<br>convertible<br>securities<br>held | % w.r.t total<br>number of<br>convertible<br>securities of<br>the same<br>class | warrants and convertible securities) as a % of diluted share capital     |
| 1         | LIFE INSURANCE<br>CORPORATION OF INDIA                                      | 2223122                  | 2.31  |                               | 0 0   | 0  | 0   | 2.31   |
| 2         | ARISAIG PARTNERS<br>(ASIA) PTE LIMITED A/C<br>ARISAIG INDIA FUND<br>LIMITED | 1833651                  | 1.90  | 1                             | 0 0   | 0  | 0   | 1.90   |
| 3         | ABERDEEN GLOBAL<br>INDIAN EQUITY<br>(MAURITIUS) LIMITED                     | 1620062                  | 1.68  |                               | 0 0   | 0  | 0   | 1.68   |
| TAL       |   | 5676835                  | 5.89  |                               | 0 0   | 0  | 0   | 5.89   |

| (I)(c)(ii) | Statement showing hold<br>the total number of sha |                          | sing snares, warrants, convertible sec                                      | unities) of persons (i  | together with r   | Ac j belonging                                 | to the category   | "Public" and holding more than 5% of   |
|------------|---|--------------------------|---|-------------------------|---|--|---|--|
| Sr. No.    | Name of the                                       | Number<br>of shares held | Shares as a percentage of<br>total number of shares                         | Details of              | warrants  | 2707777  | convertible<br>urities  | Total shares (including underlying share<br>assuming full conversion of warrants and |
|            | shareholder                                       | or snares nelu           | {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above} | Number of warrants held | As a % total<br>number of<br>warrants of<br>the same<br>class | Number of<br>convertible<br>securities<br>held | % w.r.t total<br>number of<br>convertible<br>securities<br>of the same<br>class | convertible securities) as a % of diluted share capital                              |
|            | N A   | N A                      | N.A.  | NA                      | NA  | NA   | N A   | N A  |

| (l)(d)  | Statement showing details of | locked-in shares           |  |
|---------|------------------------------|----------------------------|--|
| Sr. No. | Name of the shareholder      | Number of locked-in shares | Locked-in shares as a percentage of total number of shares (i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above) |
|         | N A                          | N A                        | N A  |

| (II)(a) | Statement showing details of Depository Receipts (DRs) |                              |     |   |  |  |  |
|---------|--|------------------------------|-----|---|--|--|--|
| Sr. No. | Type of outstanding DR (ADRs, GDRs, SDRs, etc.)        | Number of<br>outstanding DRs |     | Shares underlying outstanding DRs as a percentage of total number of shares (i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above) |  |  |  |
|         | N A  | N A                          | N A | N A   |  |  |  |

| (II)(b) | Statement showing holding of Depository Re                            | eceipts (DRs), where underlying                | g shares held by "promoter/promoter group" are in excess of 1% of the total number of shares  |
|---------|---|--|---|
| Sr. No. | Name of the DR Holder Type of outstanding DR (ADRs, GDRs, SDRs, etc.) | Number of shares<br>underlying outstanding DRs | Shares underlying outstanding DRs as a percentage of total number of shares (i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above) |
|         | N A   | N A  | NA  |

(III)(a) Statement showing the voting pattern of shareholders, if more than one class of shares/securities is issued by the issurer: Not Applicable

